

Topics :

SAP (SD) Sales & Distribution

Introduction

- Introduction about SAP
- Brief overview of SAP Architecture
- Brief overview of SAP Architecture
- Introduction about various models in SAP
- Introduction of Sales & Distribution module

Master Data

- Customer Master
- Material Master
- Pricing conditions
- Agreements
- Material Listing Etc.

Enterprise Structure

- Sales organization
- Distribution Channel
- Division
- Sales Area
- Sales Group
- Sales Office
- Shipping Point, Etc.

Sales

- Sales documents
- Sales Queries
- Sales Orders
- Special Sales orders

Pricing Procedure

- Pricing condition types
- Access sequence
- Pricing procedure Determination, Etc.

Credit Management

- Credit policy, setting credit limits to Customers

Shipping & Transportation

- Working with Shipping Documents
- Processing Deliveries
- Picking, and Packing goods
- Goods Issue

Billing

- Creation of Invoices
- Credit Memo
- Debit Memo
- Rebate agreements

Highlights

- ✓ Learn one to one with expert tutor
- ✓ Cost Effective Guarantee
- ✓ Job Placement Assistance
- ✓ Flexible times (Week-end/ week days)
- ✓ Quality Training on Real/Live Scenarios
- ✓ State of Art Online training infrastructure
- ✓ Record your session whilst learning

Free

Register
Online
Demo
Before You Join

Contact:

UK : +44-1 256 741 03

Australia: +61-90898667

USA: +001-3152926735